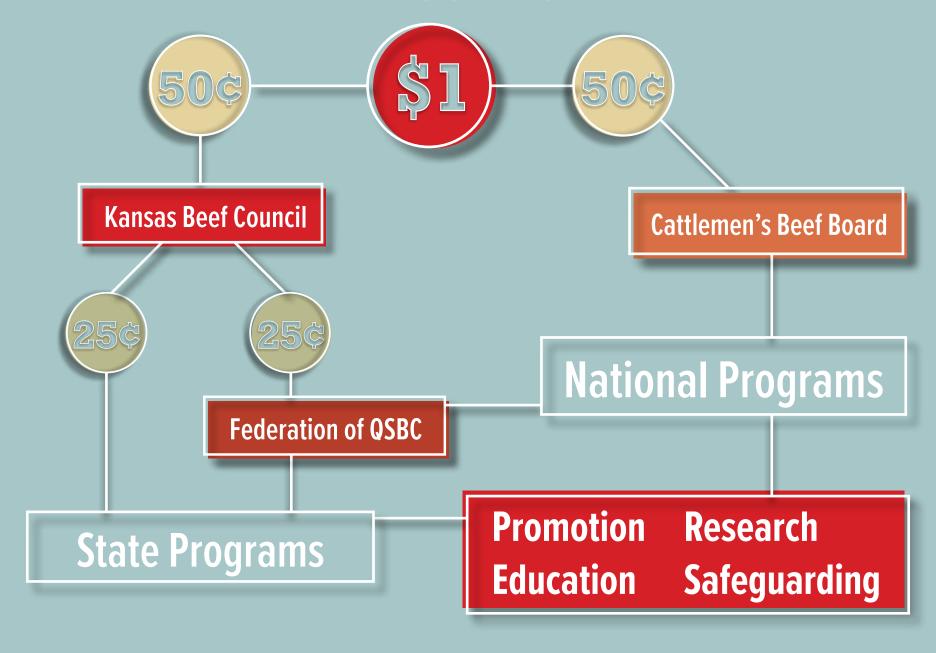


# The Flow of Your Dollar to Build Beef Demand





#### Influencers

- Partners with digital influencers to reach consumers
- Trains beef advocates

Develops recipes for the *Beef. It's*What's for Dinner

**Funds National-Level Research** 

# Collaborates with State Beef Councils

 Works with state beef councils and other beef industry organizations to build nationwide beef demand

## **Issues Monitoring**

- Watches news sources and what they are reporting on beef
- Alerts state beef councils about breaking news related to beef

Find more information about the Federations programming here!



# **Nutrition Programing**

- Dietetic Intern Training
- Nutrition Adventure

### **Beef in the Classroom**

- Beef Certificate
- FACS and ProStart Curriculum

# American Heart Association-Certified Recipes

- Cardiac Rehab Center Kits
- Social media posts
- Recipe cards

## Research

- Human nutrition
- Consumers perceptions

## **Export Markets Investments**

 Marketing variety meats in Southeast Asia, Mexico and Egypt

Learn more about KBC programming here!



# **Shares Checkoff Programming** with producer

 The Drive (online and physical) newsletter shares both state and nationwide Checkoff updates

# Funds Authorization Requests from CBB Contractors

- American Farm Bureau
  Foundation for Agriculture
- Meat Importers Council of America
- Northeast Beef Promotion Initiative (subcontractor through MICA)
- U.S. Meat Export Federation (USMEF)
- And others

Find more information about CBB programming here!